PROJECT 20534

BUSINESS OVERVIEW

An opportunity exists to acquire the business and assets of Project 20534, a well-established energy services business providing recurring service and maintenance solutions alongside turnkey project delivery across the commercial, industrial and public sectors.

The Company provides service and maintenance support to a portfolio of more than 300 customers across the commercial, industrial and public sectors, with a strong presence among local authorities and national supermarket operators, generating significant recurring revenue from long-standing customer relationships.

The Company operates across England and Wales, supported by a highly skilled engineering team comprising 17 cross-discipline field engineers and 30 employees in total, with revenues of c.£3.9m recorded in FY25.

Despite 5 years of profitability, financial performance has been impacted by a significant reduction in higher-margin project activity, driven by project cancellations, delays and a reduction in tender opportunities. Under new ownership, targeted investment in project conversion and sales growth presents a clear opportunity to enhance profitability whilst leveraging the Company's established customer base and experienced engineering team.

KEY HIGHLIGHTS

- **Recurring Revenue Base:** Opportunity to acquire a substantial recurring revenue stream supported by long-term service and maintenance contracts with a strong reputation for technical expertise, customer service and delivery capability.
- **Turnkey Project Capability:** Delivers project solutions as a Principal Contractor, from small works to contracts valued at approximately £500k.
- **Experienced Workforce:** 17 cross-discipline field engineers across England and Wales, with 30 employees in total.
- **Customer Service and Delivery Reputation**

ASSETS AVAILABLE

These include:

- **Customer Contracts**
  - Established customer base with potential to support project conversion and sales growth.
- **Leasehold Premises**
  - Leasehold offices (134sqm) and a separate warehouse facility (119 sqm) 10 minutes apart.

DEADLINE

A deadline for offers has been set for Friday 31st July 2026.

FURTHER INFORMATION

Requests for further information should be addressed to Josh Chivers of Gordon Brothers. Contact details have been provided.

Access to additional information can be provided upon receipt of a signed NDA. All offers are to be supported by proof of funding.

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