

PROJECT MERIDIAN

Acquisition Opportunity

Global Sustainability Technology Business

OPPORTUNITY

Gordon Brothers presents the opportunity to acquire the business and assets and/or shares of a global sustainability technology business with a proprietary ESG reporting SaaS platform ("Project Meridian" or the "Company").

A UK-headquartered company combining a developed multi-module SaaS platform, proprietary framework-mapping IP, AI-enabled workflows and a broader ecosystem of sustainability products and services, with blue-chip enterprise and institutional use cases, recurring revenue and international growth opportunities.

The Company is seeking a buyer on an accelerated basis due to shareholder funding constraints, resulting in a sale of the business and assets and/or shares.

BUSINESS OVERVIEW

The Company operates a proprietary ESG, sustainability and carbon reporting SaaS platform, enabling organisations to collect, structure, evidence, assure and report sustainability data across multiple frameworks, stakeholders and jurisdictions.

The platform replaces fragmented manual processes with a structured digital workflow, supporting data collection, framework mapping, evidence capture, assurance and disclosure across increasingly complex regulatory environments.

Developed over 10 years with c.£15m invested, the business combines a multi-module SaaS platform, including interoperable ESG reporting applications and proprietary framework-mapping IP, together with a broader ecosystem of associated products and services, including a digital marketplace, sustainability consultancy and CPD-accredited sustainability education programmes.

KEY HIGHLIGHTS

- **Revenue-generating business with strong pipeline visibility:** Recurring customer contracts and a c.£6m gross pipeline (including c.£2.3m at advanced stages), supported by increasing regulatory requirements including ISSB standards, CSRD/CBAM frameworks and ESG disclosure mandates across ASEAN and GCC markets.
- **Proprietary ESG framework-mapping IP:** Coverage of 60+ ESG frameworks, standards and regulations and 6,000+ metrics, enabling consistent reporting across multiple disclosure regimes.
- **Developed multi-module SaaS platform:** Spanning ESG reporting, emissions / GHG reporting, materiality assessment, assurance workflows and portfolio monitoring, alongside a sustainability education and advisory offering, with additional supply-chain functionality in development.
- **Blue-chip enterprise and institutional adoption:** Including deployment for a leading Asian securities exchange supporting 250+ listed issuers, alongside global FMCG and financial institution use cases.
- **AI-enabled platform with enterprise-grade infrastructure:** Supporting data extraction, analytics and reporting, with ISO 27001 certification, penetration testing, cloud-native architecture and flexible data residency.
- **Attractive entry relative to development investment:** c. £15m invested to date, with a significant underlying technology base and further scalability through enterprise and partner-led channels.
- **Management continuity:** Experienced management team with deep domain expertise across sustainability, data and technology, committed to ongoing platform development and growth post-transaction.

PLATFORM & IP

- Broad technology and IP asset base including proprietary software/source code, ESG taxonomy & product modules.
- Proprietary framework-mapping engine covering 60+ ESG standards and 6,000+ metrics, enabling consistent reporting across multiple disclosure regimes.
- Structured and auditable reporting infrastructure, including audit trails, data provenance and full traceability from data collection through to disclosure.
- Developed technology capable of integration into existing ESG, carbon or enterprise software platforms, or scalable through enterprise, partner-led or regional channels.
- Brand assets, domain portfolio and registered trade marks.

DEADLINES

- The deadline to register expressions of interest, is **3 PM (BST), 10 July 2026**.
- The deadline to submit offers, is **3 PM (BST), 17 July 2026**.
- All offers must be supported by proof of funds.

FURTHER INFORMATION

Access to additional information & the virtual data room can be provided after execution of an NDA. Please contact Andrew Smith of Gordon Brothers.



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